



FACTSHEET

Unlock the Full Potential of Your TMS

How to Enhance Your Treasury Management System in Key Areas – with TIS' Expert Payment and Cash Forecasting Solutions



INTRODUCTION

Treasury Management Systems (TMS) are designed to address a wide array of Treasury needs, from liquidity management to risk management, cash positioning, and Treasury accounting. While these systems provide a broad bandwidth of functions, they often fall short in delivering in-depth capabilities for critical topics such as:

1

END-TO-END BANK & SYSTEM CONNECTIVITY REGARDING GLOBAL PAYMENTS

2

CASH FORECASTING AND WORKING CAPITAL INSIGHTS

While most multinational organizations today have a TMS in place, unsurprisingly, **greater operational scale & complexity as well as inaccuracy in cash forecasting** remain the **two top challenges facing Treasury departments** according to the 2023 PwC Global Treasury Survey:

Inaccurate forecasting & visibility



43 %

Greater operational scale & complexity



36%

Liquidity & funding requirements of business



35%

Source: 2023 PwC Global Treasury Survey

These challenges exist, because one-size-fits-all TMS solutions often fall short in delivering the depth of functionality required to fully handle the complexities of global payment and cash forecasting operations. This is in particular a pain point for businesses with a wide-spread banking and back-office system landscape, including regions with intricate regulatory environments and ERP systems of different maturity levels.






1

Challenges with scalability, complexity & global payments operations due to a shortfall in bank and system connectivity

TMSs can struggle to keep pace with the countless evolving global financial formats. Therefore, their inability to establish true end-to-end processes between all back-office systems and banks leads to disruptions in the processing of payments as well as in the distribution of bank statements. The manual processes, which are unavoidable in this setup, are not only an entry point for compliance issues, manual error, and fraud, they also hinder your Treasury team's ability to smoothly scale alongside the organic and inorganic growth of your company. The onboarding of new entities with their respective back-office systems is a struggle and likewise the addition of new banks and signees to your global banking landscape. This creates unnecessary complexity for the whole office of the CFO.

A lack of end-to-end connectivity between your back-office systems and banks due to limited TMS capabilities inefficiently connecting these two worlds leads to



1.  Inefficiencies and manual processes
2.  Potential errors and fraud risks
3.  Process gaps resulting in complexities and compliance issues
4.  Lack of centralized insights and missed opportunity for analytics
5.  Unnecessary complexity and the inability to smoothly scale alongside your company's growth


Challenges in PAYMENTS

2 Challenges around Cash Forecasting & Working Capital Insights

On the topic of cash forecasting, TMSs typically lack the ability to integrate all the relevant data from various source systems, resulting in incomplete or outdated information. Additionally, they often do not provide effective cash forecasting workflows or tools for collaboration and visibility across departments, which further hinders accuracy. Without data completeness, centralized insights, in-depth analytics and drill-down tools, a comprehensive understanding of your cash flows, your working capital, and your customers' payment behavior is not possible. This limits your ability to identify optimization opportunities and potential cost savings through more accurate forecasts as well as the possibility to strategically deploy your working capital.

A lack of automated, timely data integration, clear workflows, and advanced drill-down and analytical tools due to limited TMS capabilities leads to



1.  Fragmented, unreliable, and outdated data
2.  Inefficient and unclear workflow
3.  Lower forecast accuracy
4.  Limited insights and analytics
5.  Missed opportunity to act more strategically and achieve savings through improved working capital

Challenges in CASH FORECASTING

THE SOLUTION

Demand the Best



A key to top performance in Treasury is to elevate your processes by integrating your TMS with specialized solutions that complement and extend the existing capabilities.

A major benefit can be achieved with expert solutions for the two key areas “**global payments**” and “**cash forecasting**”. They usually come with remarkable complexity and your effectiveness in both relies heavily on the robust and timely accessibility of trustworthy data from disparate sources.

1

PAYMENTS

ELEVATE YOUR GLOBAL PAYMENT PROCESSES

2

CASH FORECASTING

ACHIEVE PRECISION, CLARITY, AND SAVINGS

1

PAYMENTS

ELEVATE YOUR GLOBAL PAYMENT PROCESSES



A sophisticated payment solution alongside your TMS can significantly enhance your global treasury operations by providing:

1.

Excellent Bank Connectivity

Seamless integration with banks worldwide, facilitating correct data exchange, transaction processing, and statement collection.

2.

End-to-End Data Processing

Full connectivity between back-office systems (including your TMS, but also HR, Payroll, AP/AR, etc.) and banks to increase security, robustness, and efficiency of your payment operations.

3.

Maintain Global Standards

Support for all common financial messaging formats (e.g., SWIFT, ISO 20022, but also regional and custom), ensuring compliance with international payment standards.

4.

Real-time Processes & Insights

Global transaction management, workflows using the n-eye principle, and alert-resolution always up-to-date.

5.

Fraud Prevention and Security

AI/ML supported, advanced security features to detect and prevent fraudulent activities, safeguarding your financial transactions from internal and external threats.

6.

Compliance Adherence

Seamless processes and immutable audit-logs, in combination with screening based on daily-updated sanctions lists.

7.

Flexible Payment Execution

Payment management via the preferred channel and currency, providing full cost and time control.

8.

Centralized Payment Management:

A unified platform for managing all payment types, providing full visibility and control over cash flows, allowing for quicker insights and enabling better decisions.

... and more

TIS can support your company to achieve all of the above. As a global leader in bank and system connectivity, we maintain one of the largest payments format libraries worldwide. This extensive library enables TIS to facilitate end-to-end system communication where your TMS solution would usually fall short. With its format conversion model, TIS decreases the dependency of Treasury teams on IT teams and consultants. Your company's payment setup becomes scalable and future-proof regardless of the changes in the global banking or backend systems landscape.

Our proven expertise is demonstrated by established connectivity to over 1,000 different back-office systems, our capability to connect to over 11,000 banks globally, and by already having integrated more than 84,000 bank accounts into our clients' TIS tenants. TIS serves as the central payments hub, bridging the gaps between your TMS, your other back-office systems (HR, Payroll, AP/AR, etc.), and your banks to create compliant, smooth and seamless processes. Noteworthy is also our deep SAP integration via the TIS SAP-certified Add-ons. Many of our customers today rely on TIS for their global payments and bank account management alongside their TMS, to elevate their treasury operations to the next level.

"We reviewed the whole setup and were looking for a solution that would not only establish full connectivity with our huge number of banks and bank accounts, but also to our TMS. And we were looking for a provider that would be able to do this in a very tight time frame while relieving us from the virtually impossible task of having to establish and maintain everything with an internal IT team."

Maarten Himpe
VP of Group Treasury at ContourGlobal



[READ THE FULL SUCCESS STORY >>](#) [HERE](#)

FIND OUT MORE

 **TIS BANK ACCOUNT MANAGEMENT** >>

 **TIS SANCTIONS SCREENING** >>

 **TIS ISO TRANSLATION** >>

REQUEST A DEMO >>

2

CASH FORECASTING

ACHIEVE PRECISION, CLARITY, AND SAVINGS



Implementing a sophisticated Cash Forecasting solution alongside your TMS can significantly enhance your global treasury operations by providing

1.

Data-based Insights into Key Cash Flow Drivers

Allowing to reduce credit facilities and free-up working capital.

2.

Automated Data Input from Various Sources

Seamless integration with your TMS as well as any other back-office system ensures consistent and up-to-date data, enhancing overall accuracy and creating a single source of truth for all cash flow relevant data.

3.

Advanced Workflows

Smooth and efficient collaboration with clear responsibilities, on both global and local level.

4.

Full Visibility and Insight

Comprehensive views on your cash movements, liquidity, and working capital.

5.

Increased Forecasting Accuracy

Utilize historical data, real-time inputs, and sophisticated algorithms to generate precise cash flow forecasts.

6.

Advanced Scenario Analysis

Deep drill-down-capabilities to conduct “what-if” scenarios to assess the impact of various factors on cash flows, aiding in better decision-making.

7.

Elevated Strategic Planning

Leverage in-depth analysis and reporting tools to inform strategic financial planning and ensure sufficient liquidity for operational needs.

8.

Out-of-the Box Variance Analysis

To understand where deviations come from, ensuring continuous improvement with every forecast cycle.

... and more

Corporations using the TIS Cash Forecasting solution alongside their TMS have been able to achieve significant improvements in their cash forecasting processes and working capital optimization. Our solution enables businesses to automatically integrate and analyze data from all relevant sources, not only providing a comprehensive view of their cash flow, but also eliminating the need for manual data transfer or over-complex Excel sheets. The TIS approach using smart algorithms allows for more accurate, efficient forecasting, and better liquidity management, leading to enhanced decision-making capabilities, optimized working capital, and the possibility to achieve millions in savings. Time formerly spent on aggregating and consolidating data can now be used for value-adding analysis, e.g. refining the forecast model to improve accuracy or taking action on future FX exposures.

"TIS' CashOptix was one of the pillars of our Working Capital project to turn Dawn Foods into a more cash oriented company. Moreover, it has made Finance a better business partner and improved cross-departmental cooperation. Since its setup, it has led to millions of dollars in savings."

Bart Messing
European Treasurer at Dawn Foods, Dawn Food products Inc



[READ THE FULL SUCCESS STORY >>](#)

[HERE](#)

THE TIS APPROACH TO BOOST YOUR CASH FORECASTING & WORKING CAPITAL INSIGHTS



Understand your unique cash flow drivers.

01

Identify all your working capital drivers.

02

Define your preferred cash forecasting horizons.

03

Identify your cash forecasting sources per time horizon.

04

Integrate & consolidate global data flows with TIS.

05

Define your cash forecast logic & core assumptions.

06

Apply smart-logic to your forecast for improvement.

07

Achieve fully optimized short & long term cash forecasts.

08

TIS IN NUMBERS



150+
Countries



300+
B2B Client



300+
Expert Staff



34k+
Active Users



1k+ Systems
Connected



140k+
PMT Profiles



11k+ Bank
Connect Options



84k+ Bank
Accounts



Global Cash
Visibility & Control



\$2.7 Trillion
Annual Volume



99.95%
System Uptime



100%
Native Cloud

tis

Cash Flow, Liquidity & Payments.

LEARN MORE AT [TISPAYMENTS.COM](https://tispayments.com) >>

TREASURY INTELLIGENCE SOLUTIONS GMBH

Germany (+49 6227 69824-0) | United States (+1 (617) 955 3223) info@tispayments.com | tispayments.com

© 2024 by Treasury Intelligence Solutions GmbH. All rights reserved. BAM, BTM, BSM and other TIS solutions and services mentioned herein as well as their respective logos are trademarks of Treasury Intelligence Solutions GmbH in Germany and in several other countries all over the world. All other product and service names mentioned are the trademarks of their respective companies. Data contained in this document serves informational purposes only. National product specifications may vary. Printed on environmentally friendly paper. These materials are subject to change without notice. These materials are provided by Treasury Intelligence Solutions GmbH for informational purposes only, without representation or warranty of any kind, and Treasury Intelligence Solutions GmbH shall not be liable for errors or omissions with respect to the materials. The only warranties for Treasury Intelligence Solutions GmbH solutions and forth in the express warranty statements accompanying such solutions and services, if any. Nothing herein should be construed as constituting an additional warranty.