

FACTSHEET

Global Bank Fee Analysis

with TIS & NDepth

Bank Fee Analysis FACTSHEET



THE NEW STANDARD FOR GLOBAL BANK FEE ANALYSIS:

total insight, full transparency, and a huge potential for savings.

Multinational corporations typically operate with a wide-spread and highly diverse landscape of bank relations that are constantly growing and evolving over time. As costs and services are often negotiated separately between the local subsidiary finance teams and the banks, a central perspective and crucial transparency can be missing.

Analyzing data across different banks and regions can often prove complex, especially when dealing with bank fee statements in different formats and a lack of standardization across banks for fee service codes and descriptions. And renegotiating individually on a case-by-case basis with bank advisors is time consuming and cannot drive company-wide bank fee strategies. Consequently, **the bank terms that are agreed upon may go unaudited and unmonitored for long periods of time.**

Looking ahead, it is expected that **banks globally will seek to raise their fee income in 2024 and beyond** (see Deloitte **2024 Banking and capital markets outlook**). In France, for example, this has already been measured: A fee increase by 2.5-3% on average this year, compared to a relatively stable 2023.¹

Are you being correctly billed by each bank partner?

Where can you reduce interest paid on overdrafts?

How are you charged compared to your peers?

Where can you improve interest margins on foreign transactions?

Where could you optimize your transaction-based bank fees?

How can you optimize your banking wallet?

Without a holistic view of your corporation's bank fees, these questions are not easy to answer.

¹ Study from CLCV from January 9th 2024, see full version here

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WITHOUT AN EFFICIENT PROCESS TO ANALYZE GLOBAL BANK FEES, YOU'RE LEAVING A SIGNIFICANT AMOUNT OF MONEY ON THE TABLE.

By leveraging the NDepth advanced bank fee analysis solution provided by Curinos through TIS, corporations can now easily identify inefficiencies, unfavorable bank fee rates, and possible overcharging, as well as unnecessary costs across their global banking relationships and fee structures. A remarkable opportunity for cost savings is given, as these insights enable treasury departments to negotiate more favorable pricing or realign their operations towards bank partners that offer the most favorable conditions and services. The solution offered jointly through the partnership by TIS and NDepth can easily more than pay for itself.

On average, companies of all sizes and all industries can achieve 10-15% savings on their bank fees.²

Corporate Revenue Range	Average Annual Bank Fees	Approximate Annual ROI Enabled by the NDepth Solution
\$100M - 250M	\$354k	2.2x
\$250M - 500M	\$462k	2.9x
\$500M - 1B	\$604k	3.6x
\$1B - 5B	\$867k	5.4x
>\$5B	\$2300k	14.4x

Source: Analysis Treasury Strategies, a division of Curinos, 2023

HOW IT WORKS

- In addition to global bank connectivity and account / statement management, TIS customers can now streamline their bank fee analysis and benchmarking workflows by leveraging our NDepth integration.
- The bank fee analysis solution is connected directly to our TIS platform. TIS manages the file integration and ingestions through encrypted file transmissions.
- The analysis is bank agnostic. Properly formatted EDI-822 or TWIST/BSB/CAMT.086 account analysis files and in many cases PDF statements can all be accepted. If needed, users have the option to upload additional Account Analysis (AA) statements next to the files automatically uploaded by TIS.
- The solution uses smart algorithms to identify variances and potential areas for savings. NDepth calculates benchmarks based on anonymized, aggregated bank fee data from other users of the solution, which enables clients to compare their pricing to other companies with similar volume/balance levels.

² Source: Case studies from Treasury Strategies/Curinos

The solution is a web-based application, meaning there is no need to install additional software or plugins to begin analyzing your fees and benefiting from benchmark reporting.

Reports can be generated for both holistic and granular views to reflect various corporate business structures (e.g. region, entity, or subsidiary) and are easily exported.

THE TIS & NDEPTH APPROACH TO BANK FEE ANALYSIS







TIS AUTOMATES THE FILE TRANSFER EACH MONTH

- TIS can connect to 11k+ banks worldwide
- TIS automates the file transfer end-to-end
- Acceptable account analysis statement files: PDF, EDI 822, TWIST/BSB/CAMT86
- All mapping of bank services are handled within NDepth

GAIN FULL INSIGHTS FOR ADVANCED ANALYTICS

- Gain visibility on all global bank fees
- Identify price variances
- Understand all-in costs
- Evaluate trends and month to month comparisons
- Calculate net effective yield on deposits

OPTIMIZE YOUR WALLET AND SAVE COSTS

- Benchmark against more than 400 corporates and counting
- Automatically track contract price variances
- Clients typically realize a reduction of overall bank fees between 10-15%



TIS CAPABILITIES OVERVIEW



CashOptix

Cash Forecasting
Working Capital Insights
Bank Account Mgmt
Bank Statement Mgmt
Cash Insights



Cross-Border Payments
Domestic Payments
FX Payments
Bank Connectivity
Financial Messaging
Workflows & Approvals



RiskOptix

Sanctions Screening
Fraud Prevention
Community Screening (PCS)
Vendor Master Screening
Alert Management

Bank Fee Analysis

- Identify global bank fees
- Use advanced algorithms to analyse fees across banks, regions, & account types
- Compare fees & rates of all types
- Access dynamic & intuitive reporting

The NDepth Bank Fee Analysis solution is the perfect addition to TIS' existing bank account and statement management services, where clients can use TIS as a global library for all of their bank account data and associated beneficiary, address, and signer details. TIS also enables clients to track all their open and closed accounts, assign and manage signers over specific accounts, and develop user-defined fields to track unique information, such as regional or local entity data. At the same time, our bank statement management services enable organizations to automate the transmission of statements from any bank to any back-office ERP, TMS, AP, or similar system for streamlined reporting and data analysis.



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ABOUTTIS

TIS helps CFOs, treasurers, and finance teams transform global cash flow, liquidity, and payments. Since 2010, our scalable cloud platform and exemplary service structure have empowered the entire office of the CFO to become more efficient, automated, and controlled. Today, TIS excels in streamlining and unifying connectivity between all a company's relevant back-office systems and their external banks, vendors, and business partners. Our award-winning solutions are trusted by hundreds of organizations and thousands of practitioners for superior performance in cash forecasting, working capital, outbound payments, bank connectivity, financial messaging, fraud prevention, transaction compliance, and more.

With over 11,000 banking options, \$80 billion+ in daily cash managed, and \$2.7 trillion in annual transaction volume, TIS has a proven track record driving digital transformation for companies of all sizes and industries. Ultimately, we enable customers to gain strategic advantage, monetize data, improve operational efficiency, and better manage risk.

For more information, visit **tispayments.com** and reimagine your approach to cash flow, liquidity, and payments.



Cash Flow, Liquidity & Payments.

Learn more at tispayments.com >>>

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