



4 Steps to Revolutionizing Your Cash Forecasting with TIS

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TIS transforms your treasury team from scorekeepers into strategic planners. Save cash proactively, reduce time inputs sharply, and have **Working Capital Insights** at your fingertips: These are some of the substantial benefits that can be achieved by working with the solutions that TIS provides on its cloud-based EPO Platform.

OVERVIEW OF TIS' CashOptix



CashOptix is part of the **TIS EPO Platform**, which is a cloud-based hub uniquely designed to empower businesses to optimize critical functions surrounding payments, bank connectivity, cash forecasting, and more through the CashOptix, PayOptix, and RiskOptix suites. The CashOptix suite in the TIS EPO platform provides global cashflow visibility and insights. It encompasses centralized data management, extensive bank account and bank connectivity, automated processes, and a range of analysis options to better manage cash, liquidity, and all associated workflows.

For more information on the CashOptix, PayOptix, & RiskOptix product suite visit tispayments.com

THESE ARE THE 4 STEPS TO REVOLUTIONIZE YOUR COMPANY'S CASH FORECASTING:

1.

BUILDING THE FOUNDATIONS: CONNECTIVITY & DATA



Data is the basis of all reliable forecasting. However, any globally operating company knows the challenges caused by a disparate systems landscape across departments, entities and countries where data gets stuck in silos. In addition, a plurality of banks and accounts need to be managed and this often requires supplemental e-banking tools.

The TIS EPO Platform seamlessly combines these different sources, like your bank statements, ERP data, TMS data, forecasting logics, and manual uploads, and also includes additional financial data from your CRM or order management systems, budgeting systems, and sales projections.



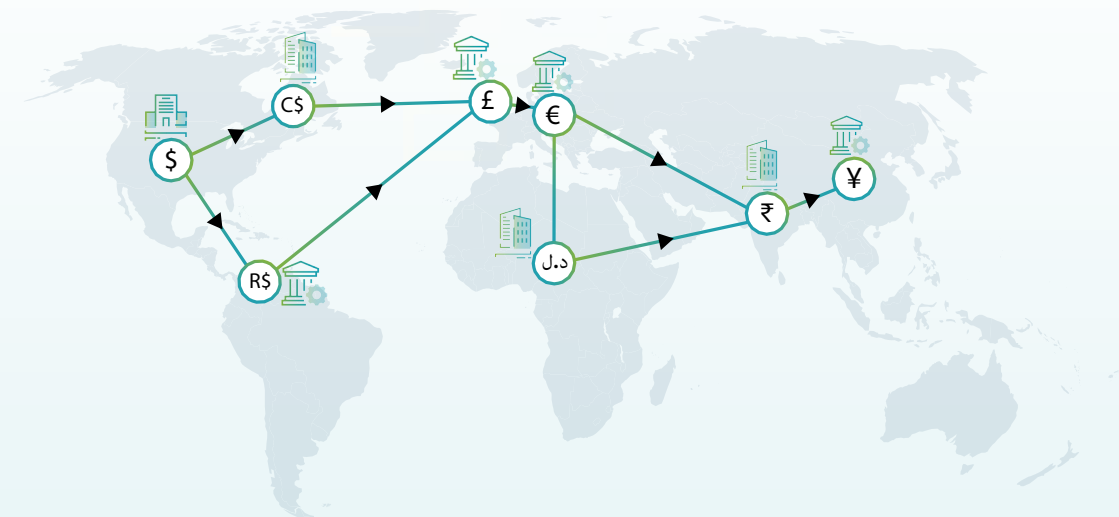
Connect Your Systems & Banks to TIS



Gain Global Control Over Payments & Cash



Optimize Cash Forecast & FX Trades



The data exchange and aggregation processes are automated. Thus, you gain crucial improvements to your daily operations. This eliminates a substantial volume of the manual workload and frees up an enormous amount of time that can be devoted to more strategic work. At the same time, you can make better-informed strategic decisions because TIS enables you to look at your current cash position with a greater knowledge of global operations while keeping track of your financial covenants.

2.

CLOSE THE GAPS IN YOUR WORKFLOW PROCESSES



A lack of clarity on rights and roles and a shortfall in automation of cash forecasting processes are the next obstacle that prevents companies from accessing reliable direct cash forecasting. While achieving full cash visibility is the first step, the next is to choose the right forecasting methodology and tools, and make sure the forecasting processes are documented, iterative, and comparable. TIS makes it easy to achieve these capabilities. By defining clear roles and a set of forecasting processes, you can work with the data according to your company's needs. TIS enables you to set up a reliable structure for the optimization of all your cash forecasting workflows. Work with your data on a global scale or slice and dice it across the dimensions you require - like regions, entities, or currencies - to obtain relevant insights on actual cash flows and significantly improve your cash forecasts.

By using the TIS EPO PLATFORM you:



Get Full Global Cash Visibility



Can Drill Down to Regions, Entities or Accounts With Just a few Clicks



Define Clear Rights and Roles for Your Forecasting Processes

3.

WORKING CAPITAL INSIGHTS



TIS factors your payment behavior into the system, meaning you can rely on a more accurate prediction of future earnings and cash flows based on your usual business activities, seasonality, and trends. As a result, you improve your long-term forecasting, too. TIS enables connectivity to and from ERP systems so that you can achieve a more streamlined exchange of information and can likewise drill down to every single transaction. For example, on your dashboard you can monitor which customers do not or did not pay on time or at all.

4.

CONVERT YOUR LONG-TERM FORECASTING INTO CASH



Hence, making calls before or after payment due dates is much easier, which in turn helps you manage your working capital efficiently. The platform also allows you to identify areas where you can improve simply by comparing current status vs. forecasts using the TIS variance analysis environment. Once this variance analysis is incorporated into your forecasting process, inaccuracies become more apparent and you can enhance the overall forecasting process as a result.

As further data constantly keeps flowing into the TIS data pool, the accuracy of your long-term forecasting likewise continues to grow over time and new opportunities will invariably open up to leverage the data.

Treasury and FP&A (Financial Planning & Analysis) forecast disconnects are a common source of reconciliation difficulties within a corporation. TIS enables the two departments to interact closely rather than work as silos. Thus, you can take your long-term forecasting and convert it into cash: Data from the FP&A indirect cash flow forecast can be utilized and combined with your treasury's short term direct forecasts in TIS. TIS uses a "rules engine" that makes use of ERP data to transform the indirect P&L components into direct cash flow drivers and calculate timing parameters based on historical trends.

Once the purchase order details have been put into the system, algorithms calculate cash amounts and the timing for both "open-ended or closed" purchase orders, taking the headache out of what is often otherwise a guessing game.

There is immense strategic potential to be gained from this new level of analytical cash forecasting, working capital insight, and long-term forecasting capabilities. It enables you to manage your cash and liquidity planning on the back of more and better information and with greater precision. The result is significantly more agility, potentially resulting in huge cash savings for your company.



All statistics represented are valid as of Q3 2022, unless otherwise noted.

Enterprise payments reimagined.

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