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SUCCESS STORY

Collaboration made easy thanks to standardized processes and superior connectivity

Uniper was formed in 2016 through the separation of conventional energy production (coal, gas and water) and global energy trade from energy group E.ON. With more than 11,800 employees in 40 countries, Uniper is one of the biggest companies for energy production and trade in Europe. Today, Uniper is providing innovative energy solutions for more than one hundred industry clients and partners. Core markets are Germany, the UK, Sweden, Hungary and the BENELUX countries. Recently, Uniper has focussed on digitalizing both its procurement and portfolio management offers for clients as well as processes within the company.

FORMING NEW CONNECTIONS

In 2017, Uniper decided to further optimize and standardize its payment processes. About 300 bank accounts were already managed with a payment solution, but it could not meet Uniper's growing needs. The rest of Uniper's bank accounts were still being managed via a range of e-banking tools, which required a lot of manual effort and hindered visibility of the company-wide cash positions.

To change that, Uniper introduced the cloud-based payments platform by TIS (Treasury Intelligence Solutions), to set a company-wide standard for payment processes. Since then, data can be stored centrally, facilitating collaboration within the company, and allowing for better control and transparency over the company-wide finances and processes.

Learn more at tispayments.com »

There were two aspects that the new solution had to excel in: connectivity and multi-bank capability. Thanks to TIS' strong API strategy, it can integrate with a range of payment-related systems, winning on both accounts. TIS was a perfect fit for Uniper, who is operating under a Best-of-Breed approach: Instead of using an all-in-one solution, Uniper leverages the expertise of several specialized vendors to increase efficacy of treasury, finance and banking. Besides TIS, Uniper is also using SAP ERP and In-House Cash as well as Wall Street Systems for core treasury functions. With this strategy, Uniper can react quickly to shifting requirements.

"We work in a 'Uniper Way': We strive for excellence and utilize the newest technologies to manage complexity, risks and to solve problems. For us at Uniper, it was clear that the cloud is the future. With TIS, we have found a partner who shares our aspirations for continuous digitalization and can support us along the way."

MAJA NIKOLOVA

Expert Digital Finance & Business Support at Uniper.

COMPLIANCE THROUGH TRANSPARENCY

With TIS, Uniper now has a central place to start payments. This saves time and money, which can be put toward more strategic and value-added tasks. There is more transparency over payment transactions. Detailed documentation and end-to-end processing help Uniper prove and improve its compliance.

A SUCCESSFUL COLLABORATION

"The support we received from the Customer Success Team during the introduction of the TIS Platform has been outstanding. Our TIS Customer Success Managers have done everything in their power to answer our questions and to remove obstacles from day one. With the Customer Success Team we always have an open ear for suggestions and requests."

BOGDAN STEFAN

Senior Expert Digital Finance & Business Support at Uniper

TIS supports the TIS community with new features and offers, which are planned, developed and implemented with the community's challenges in mind. The annual Customer Day and Customer Council give TIS clients and opportunity to discuss and shape the future of TIS. In 2019, TIS clients collected ideas for a community-based fraud prevention solution. The solution will go live in mid-2021 as Payee Community Screening.

"We value input from our customers. The daily work with the TIS Platform provides them with a unique perspective," says Marcel Simon, Senior Customer Success Manager at TIS. "The Uniper team is very active."

The collaboration with Uniper has already sparked some ideas that were incorporated into the platform. "A future-proof solution needs to evolve constantly. We happily contribute to the improvement of the TIS Platform with our ideas," says Bogdan Stefan. Uniper is not the only client who benefits.

In 2021, Uniper extended its contract with TIS. Together, we will continue to shape the future of payments in the coming years.

Learn more at tispayments.com »

ABOUT THE AUTHOR: TIS

TIS is reimagining the world of enterprise payments through a cloud-based platform uniquely designed to help global organizations optimize outbound payments. Corporations, banks and business vendors leverage TIS to transform how they connect global accounts, collaborate on payment processes, execute outbound payments, analyze cash flow and compliance data, and improve critical outbound payment functions. The TIS corporate payments technology platform helps businesses improve operational efficiency, lower risk, manage liquidity, gain strategic advantage – and ultimately achieve enterprise payment optimization. Visit www.tis.biz to reimagine your approach to payments.

Enterprise Payments reimagined.

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TREASURY INTELLIGENCE SOLUTIONS GMBH

Germany (+49 6227 69824-0) | United States (+1 (617) 955 3223) | info@tis.biz | tispayments.com